

Round 1 Demand Assessment – Confidential Expression of Interest Form (non-binding)

Please consider this form alongside the Round 1 presentation (Info Pack), which may inform your response.

Who should complete this form?

Anyone wishing to purchase water from the Blackbutt Irrigation Project proposal/s.

Confidentiality

Your information will be kept confidential. Responses will be aggregated as part of a summary report.

SECTION 1: CUSTOMER INFORMATION

Name of customer/s:	
Company / trading name:	
Email:	
Mob:	
Main business address:	

Guideline for responding

Please consider more than your immediate water needs. Consider how business growth and climate change may impact your long-term water demand. Your likely demand will drive engineering and costs in the business case.

SECTION 2: SUMMARY OF IMPORTANT INFORMATION

Price subject to change

Over time costs may increase in line with CPI or similar. That is, all charges are **subject to change**.

Therefore **all prices may change**.

GST exemption and price rises

Capital prices and annual charges are GST exempt. No GST will be added to above prices.

Customer capital price for new water

This demand assessment presents a range of customer capital price options. You are asked to consider your demand at each price point, noting that it is OK for your demand to be very low or zero at some prices. This helps us build the case for investment by customers and the government. Please also consider the annual charges (further below).

Scenario	Very low	Low	Medium	High	Very High
Customer's one-off capital payment for new water (\$/ML)	1,000	1,500	2,000	3,000	5,000

Customer annual charges

Scenario	Very low	Low	Medium	High	Very High
Fixed annual charge (\$/ML)	25	50	75	100	150
Water use charge (\$/ML)	25	50	75	100	150
Total annual charge (\$/ML)	50	100	150	200	300

Demand scenarios

You are being asked for your minimum, likely and maximum additional demand for new water from this project based on the above pricing assumptions. Do not include existing water use or existing irrigation supply. Please tell us only your additional demand for this new water product using the below guidelines.

Table: Guidelines to inform your demand for additional water

Minimum demand	Likely demand	Maximum demand
Immediate need from 2025.	Likely need for 10-20 years.	Maximum need for 25-50 years.
Noting change in climate (e.g. average temperatures increasing).	Assume mid-range change in climate (e.g. average temperature increase of about 2 degrees C).	Assume pessimistic climate change (e.g. average temperature increase of 4 degrees C).
Improving your business.	Growing your business moderately.	Growing your business significantly.

Completing this form

You can complete this form in hardcopy or electronically:

- Once completed please attach a copy of the completed document (PDF format) to the return email nominated at the end of this form.

SECTION 3: DEMAND FOR NEW WATER AT A RANGE OF PRICES

Q1: Please complete the following table to show your minimum, likely and maximum volume of demand for the proposed 90% monthly reliability new water product. Completing this table will help us understand your sensitivity to water prices – both capital and annual charges.

Water Price/s	Capital price (\$/ML)	Annual charge (\$/ML pa)	Minimum demand (ML)	Likely demand (ML)	Maximum demand (ML)
Very low	\$1,000	\$50			
Low	\$1,500	\$100			
Medium	\$2,000	\$150			
High	\$3,000	\$200			
Very high	\$5,000	\$300			



SECTION 4: LOCATION OF DEMAND FOR NEW WATER

Q2: Please provide us with the street address and lot and plan number where the water will be used. Assume your level of demand at the very low price of \$1,000/ML capital contribution and annual charge of \$50/ML.

Your response

Property name, street address and (ideally) rates notice Lot and Plan No.	Intended use for water (e.g. wine grapes, table grapes, lemons, cotton, cereal crops, lucerne hay etc.)	MIN (ML)	LIKELY (ML)	MAX (ML)
Total (ML) – should equal response to Q1				

Q3: Did you attend the demand assessment presentations on 28 March 2022?	Yes	No
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YOUR SIGNATURE (NON-BINDING COMMITMENT)

Your signature (type or write your name):	Date:
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Due date: Please scan and email the completed form to matt.bradbury@kbr.com by **11 April 2022**.